



Sage MAS 90 and MAS 200 Newsletter

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sage

Authorized Partner

FITS LIKE A GLOVE

Using Customizer to Create a Perfect Fit for Your Business

When you originally purchased Sage MAS 90 or 200, you were probably looking for software that did MOST of what you needed right “out of the box.” But every business is unique and we often find that our clients would like to modify a few screens, change some of the default field labels, and maybe add a custom field or button here and there. That’s where the Sage MAS Customizer comes in. It allows you to modify your Sage MAS 90 or 200 installation so that it fits your business like a glove. Let’s take a closer look.

Reshape That Box of Software

With Customizer, you can create simple modifications that do NOT require a programmer. For example, maybe you’d like to change some of the default field labels/text to better match the terminology used in your industry (i.e. a medical practice might use “Patient” instead of “customer”). Or how about adding a custom field in the sales order entry screen to capture information to assist warehouse personnel during order fulfillment? It can all be accomplished using Customizer.

Perhaps best of all, you can make these modifications without technical programming skills or modifying source code. You’ll also reduce your total cost of ownership because any changes you make using Customizer will automatically roll forward when you upgrade to a new version.

Improve Data Entry Speed and Accuracy

Using Customizer, you can rearrange the sequence of tabs on your screen, eliminate fields that you rarely use, and pre-populate forms with default values to reduce keystrokes. Any way you slice it, you’ll improve data entry speed and accuracy because Customizer makes Sage MAS 90 or 200 work the way you do, not the other way around.

On most screens, you can also add extra **user-defined fields** when you want to capture additional information that’s unique to your operation. And the neat thing is, the extra user-defined fields you create seamlessly carry over to your reports, printed forms (like orders and invoices) and even the Business Insights Explorer, so you can turn this extra data into actionable business intelligence.

Customizer Enhancements in Version 4.4

With the release of Sage MAS 90 and 200 Version 4.4, enhancements for Inventory Management, Purchase Order, Bill of Materials, and Bar Code make the Customizer even better. For example, user-defined fields can be added to lot and serial numbers so you can add various attributes, like expiration dates, to lot and serial items. This can be useful, for instance, to companies in the food and beverage or medical industries.

[Contact Us](#) to learn more, download the [Custom Office Feature Sheet](#), or to just give us a call to kick a few ideas around about how Customizer can help modify Sage MAS 90 or 200 so it fits like a glove!

New Features in Product Update 2

To provide better value to customers on a current maintenance plan, Sage recently announced plans to publish more frequent Product Updates that provide both fixes and new features every three to six months. That way, you get incremental value out of your system without having to wait 12 to 18 months between major new version releases. **Product Update 2** is now available for Sage MAS 90 and 200 Version 4.4 so let's take a quick look at what you can expect.

Bank Reconciliation

Product Update 2 includes several new features that make the bank reconciliation process better than ever. The new **Auto Check Reconciliation Wizard** efficiently reconciles transactions downloaded from your financial institution. With **Tighter Control Options**, you can specify which users have access to reconciliations and can make adjusting balance entries. Plus, new **Positive Pay** features make it easy to protect your company from check fraud.

To improve bank reconciliation workflow, a new "**Quick Link**" button allows you to enter checks, deposits, and adjustments **on-the-fly** without navigating to a new screen. The comments field has also been expanded to over 2,000 characters so management has access to very detailed notes explaining the reason for any adjustments.

Accounts Payable

Take advantage of electronic banking and further improve efficiency in Accounts Payable with the new **ACH Electronic Payments** feature. The electronic file is created directly in the AP module with all electronic payment, history, and vendor details available in the standard AP reports.

Paperless Office

Most customers are already in love with Paperless Office ... and it's even better now that it has been extended to include AP checks, extended stubs, and remittance advices created for ACH electronic payments. Plus, you can include a unique message when emailing/faxing remittances.

Pre-Installation Data Scan Utility

This new utility will help identify potential data integrity issues prior to installation of product updates. It scans your data and produces a log that includes the necessary steps to address the issues as needed.

Earlier this year, Sage announced that many of the most popular Extended Solutions will be incorporated into the core Sage MAS 90 and 200 system. Product Update 2 delivers on that promise, while also introducing totally new "Customer Requested" features. To make sure YOUR voice is heard, visit www.sagemas.com/mas_90_200_feedback.

PRODUCT UPDATE 2 for Version 4.4 is available for download from [Sage Online](#) (login required). And please be sure to Contact Us if you have questions or need assistance.

Product Roadmap Updated

Earlier this year, we reviewed a few details of the Product Roadmap that Sage released. That product roadmap was updated in July 2010 and provides new details about future enhancements and development plans for Sage MAS 90 and MAS 200 including:

- Target release date and other details for Sage MAS Intelligence - Sage's FRx replacement.
- Scheduled Product Updates 3, 4, and 5 for Version 4.4.
- New details on Sage MAS 200 SQL, Version 4.45.
- Summary of features being considered for Sage MAS 90 and 200 Versions 4.5 and 4.6.

[Email us](#) to request a PDF copy of the updated **Sage MAS 90 and 200 Product Roadmap**

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