

Sage MAS 90 ERP Footwear Manufacturer/Distributor

CUSTOMER SUCCESS STORY

CUSTOMER

Manolo Blahnik

INDUSTRY

Footwear Manufacturer/
Distributor

LOCATION

New York, New York

SYSTEM

Sage MAS 90 ERP

Modules in Operation

- General Ledger
- Accounts Payable
- Bank Reconciliation

Acctrack Steps Up Success for Manolo Blahnik

Women who know shoes, know Manolo Blahnik. Perhaps the most coveted brand on the market, these designer shoes, popularized on the hit television series *Sex In The City*, sell for up to \$4,000 a pair. The man behind the shoes, Manolo Blahnik himself, enjoys a career spanning 30 years and has become one of the world's most influential footwear designers.

Today the company's United States representative runs a busy operation supplying the nation's fashion-conscious consumers. To ensure its accounting and network operations run smoothly, Manolo Blahnik relies on Sage MAS 90 ERP and the expertise of AcctrackComputer Consultants.

Keep the Back Office Running Smoothly

Sage MAS 90 is the back-office accounting solution Manolo Blahnik has relied on for more than a decade. Lin Storch, a bookkeeper with the company,



praises the product's usability and detailed audit trail. "We use the General Ledger, Accounts Payable, and Bank Reconciliation modules," she explains. "I find it to be an excellent program."

Linda Savarese, another bookkeeper at Manolo Blahnik, echoes the sentiments. "Sage MAS 90 is fast and powerful. I love the report presentation; reports are well organized and easy to read."

The program facilitates the daily tasks of invoice entry and check printing, and also delivers in-depth analytical information concerning the company's financial health.

CHALLENGE

Manolo Blahnik requires a robust back-office accounting solution and top-tier technology services and IT support.

SOLUTION

Acctrack delivers professional software support as well as comprehensive IT services for Manolo Blahnik.

RESULTS

A single-source solution provider facilitates support and speeds problem resolution.

"Acctrack provides us with service and support for two servers and 35 workstations. It's like having a full IT department on staff. They're here when we need them. I find them great to work with and they are true professionals. We receive fast service and expert advice."

Denny Rodriguez

IT Manager, Manolo Blahnik

"The General Ledger reporting and inquiry functions allow our accountants to gather and present financial data in any number of ways," Storch says. "It's the financial information backbone of the company."

Paperless Office

Journals and reports are a necessary part of the company's audit trail, and they used to be stacked, bound, and filed, occupying a tremendous amount of space. Now, Sage MAS 90 includes the ability to archive reports and journals, printing them as PDF documents and storing them electronically.

"This is a fabulous feature," says Savarese. "We save space and time, and it's very easy to access the documents and search for a date or reference we need."

Full Service Partner

Acctrack serves as the network support partner for Manolo Blahnik, aiding the company's in-house IT manager, Denny Rodriguez.

"Acctrack provides us with service and support for two servers and 35 workstations," Rodriguez explains. "It's like having a full IT department on staff. They're here when we need them. I find them great to work with and they are true professionals. We receive fast service and expert advice."

Rodriguez appreciates the low-key professionalism of Acctrack's team. "We used to use a different company for our network support," he says. "It was only when we became dissatisfied with that

firm that Acctrack told us they provided full network support. They are never pushy, just responsive."

"We use Acctrack for our MAS 90 support and they are absolutely great," Storch says. "While they can help us resolve most questions or issues remotely by accessing our system, we enjoy having the consultants come on site—they have a good team."

Having a single partner to support both its accounting applications and network infrastructure is important to Manolo Blahnik. "They understand how we operate," says Rodriguez. "Having one source of support eliminates any finger pointing between vendors when something isn't working right."

"They are the team we turn to for technology advice," adds Savarese. "They helped upgrade our e-mail system, researched disk storage options for us, and advised us on other equipment purchases. They are knowledgeable, helpful, and skilled."

Savarese concludes, "Acctrack is wonderful. The work they do for us allows us to focus on our tasks and on the company's mission and not worry about the technology behind it."



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